New Jersey: The Supply Chain State in the Leading US Distribution Region
LVPC Freight Advisory Committee
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New Jersey is the Supply Chain State

- Over 450,000 workers employed in transportation, logistics and distribution in New Jersey.
- Over 1 billion SF of industrial space in NJ
- 815 million SF of industrial space in NJTPA area, with over 13 million under construction.
- Largest Port on the East Coast – 6.7 million TEUs in 2017.
- Robust Rail Freight Network – 2 Class Is, Conrail, shortlines.
- Extensive Roadway Network
In the NJTPA region:
- Over 100 million SF of industrial space added since 1998.
- Over 20 million SF added since the Great Recession of 2008.
- A near zero availability rate.
- Some asking lease rates now at $14.00/SF triple net.
In 2016, the region’s maritime facilities handled:
  - Nearly 6.3 million twenty-foot equivalent containers (TEUs).
  - Close to 663,000 vehicles.
  - Nearly 47.4 tons of bulk cargo.
  - Nearly 140,000 tons of breakbulk cargo.
  - 260 cruise vessels.

In 2017:
  - Bayonne Bridge Clearance Project completed.
  - Neo-Panamax vessels immediately start calling.
  - Over 6.7 million TEUs handled.
  - 32% market share of the East Coast and 15.4% of the US market
The NY-NJ Port Industry as an Economic Generator

- 229,000 direct jobs
- 400,000 total jobs in the Tri-State Region
- Over $25.7 billion in personal income
- More than $64.8 billion in business income
- Close to $8.5 billion in federal, state and local tax revenues, with local and state tax revenues of over $2.8 billion and federal tax revenues of over $5.7 billion

2016 Port Impact in the State of New Jersey

- 200,350 direct jobs
- 344,470 total jobs in New Jersey
- Over $21 billion in personal income
- More than $53.8 billion in business income
- Nearly $7 billion in federal, state and local tax revenues, with local and state tax revenues of over $2.2 billion and federal tax revenues of close to $4.8 billion

2016 Port Impact in Lehigh Valley

- Focused on Port-Related distribution and warehousing operations in 4 PA counties.
- 18,300 direct jobs
- 29,490 total jobs in the 4 counties
- Over $1.4 billion in personal income
- More than $3.3 billion in business income
- Close to $420 million in federal, state and local tax revenues, with local and state tax revenues of over $130 million and federal tax revenues of over $290 million

What Keeps Supply Chain Professionals Up at Night? – 2017 Update

• Managing the challenges of a rapidly evolving retail environment.
• “Just in Time Just Isn’t Fast Enough.”
• Maintaining operations and supply chains through disruptive events.
• Having sufficient assets and capacity with growing workforce shortages.

Randall Park Mall:

Saline:
“Mid-Mile” and “Last Mile” Facilities
Fulfillment Centers and Emerging Workplaces – More Associate Parking and Accessibility

Sources: NJ.com, Google Maps and Greater Mercer TMA
Interior Functions
Advanced Technologies: Destination Maternity

Source: Invata
Emerging Equipment, Technology and “Disrupters”

Sources include Volvo, Amazon, Daimler, Frotcom, Bocusini, IBM
Examples of NJTPA Freight Initiatives

- NJTPA’s Freight Initiatives Committee
- Freight Rail Industrial Opportunity (FRIO) Corridors Program
- Goods Movement Community Engagement Web Tool
- Truck Parking & Rest Area Inventory Update
- Pilot Freight Concept Development Program
- Subregion Outreach and Field Visits
- Member, Council on Port Performance

Try the Freight Activity Locator Tool at [http://www.njtpa.org/freight](http://www.njtpa.org/freight)